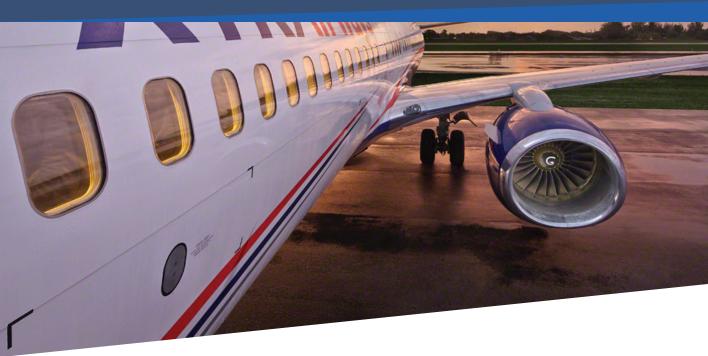
# SOARING HIGHER

Supporting customers with comprehensive aftermarket aviation expertise.



24/7 AOG

**Customer Service** 

+1 786.351.9937 | aog@aersale.com



### **ABOUT US**

Highly responsive. Exceptional service.

#### What We Do

AerSale® is an integrated provider of aftermarket aviation products and services. We specialize in the sale and lease of mid-life aircraft, engines, and parts. Our services include high quality aircraft and component MRO, material provisioning, and complete life-cycle asset management.

#### **Global Customer Service and Logistics**

AerSale's customer-oriented approach is focused on developing long-term customer relationships. We have established an expansive network of strategically located MRO facilities, warehouses, distribution centers, and regional offices that collectively provide highly responsive services for our customers worldwide.

#### **Our Customers**

- Passenger and cargo airlines
- Multinational Original Equipment Manufacturers (OEMs)
- Independent Maintenance and Repair Organizations (MROs)
- Leasing companies and financial institutions
- Government and military entities

### **Full Spectrum of Integrated Fleet Support and MRO Solutions**



#### 

RB211, and RR Trent

#### AIRFRAME & ENGINE MATERIAL

75,000+

Distinct part numbers carried in inventory

\$400MM

In airframe and engine material acquisitions

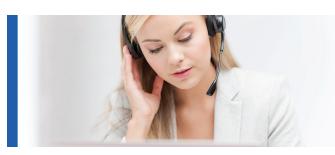
\$300MM

Portfolio of leased aircraft and engines

# 24/7/365 AOG

**Engines** 

Unprecedented AOG support to help get your aircraft back in the air in the shortest period of time. AerSale features highly-skilled technical teams and logistics specialists for expedited parts dispatch.



## **GLOBAL LOCATIONS**

Easily accessible.

#### **UNITED STATES**

#### Florida

Corporate Headquarters 121 Alhambra Plaza, Suite 1700 Coral Gables, Florida 33134 T+1 305.764.3200

#### Arizona

Goodyear Aircraft & Engine MRO
Operations Center
1658 South Litchfield Road
Goodyear, Arizona 85338
T+1 623.792.9800

#### Illinois

Regional Sales Office 18W140 Butterfield Road, Suite 1522 Oakbrook, Illinois 60181 T+1 630.613.7374

#### **New Mexico**

Roswell Aircraft & Engine MRO Operations Center 703 East Challenger Street Roswell, New Mexico 88203 T +1 575.624.3140

Warehouse and Distribution Center 511 East Challenger Street Roswell, New Mexico 88201 T+1 575.347.2181

Aero Mechanical Industries 4901 Rockaway Blvd NE Rio Rancho, New Mexico 87124 T +1 505.896.2644

#### Texas

Global Materials Distribution Center 4155 Patriot Drive Grapevine, Texas 76051 T+1 469.645.1620

#### **IRELAND**

Regional Sales Office
Block East Iveagh Court, 3rd Floor
Harcourt Road
Dublin 2, Ireland
T +353 (0) 1 4753000

#### **SINGAPORE**

Regional Sales Office 883 North Bridge Road #09-03 Southbank Singapore 198785 T+65 9832 6261

#### UK

Regional Sales Office
Office 91
House 1, The Maltings
East Tyndall Street
Cardiff, CF24 5EA, UK
T +44 (0) 2920 499814

Speak with an AerSale representative today and learn more about our services.

Contact us at +1 305.764.3200 or at aersale.com.

# AIRCRAFT & ENGINE LEASING

Vast experience. Tailored solutions.



AerSale specializes in mid-life to end-of-life commercial aircraft and engine leasing. We feature a highly experienced transactions team that works closely with each customer to deliver tailored solutions for all asset transactions. AerSale excels in deployment responsiveness by leveraging our in-house MRO capabilities to provide high quality and timely equipment deployments.

#### **Customized Lease Structures**

No two lease situations are exactly the same, and there is no "typical" lease transaction. As such, AerSale customers rely on expert guidance and personalized service through every step of the lease transaction. For those customers who prefer not to tie up capital in aircraft or engine ownership, we formulate short, medium, or long-term lease agreements to best suit their specific needs. AerSale also offers purchase lease-back programs to allow our customers to take aircraft and engines off their balance sheets, while providing an immediate cash infusion to support their operations.



24/7 AOG



#### **Comprehensive Support**

AerSale offers extensive in-house engineering and MRO technical expertise for total product support. We uniquely provide unprecedented control and consistency in all aspects of aircraft preparation, including custom interior reconfigurations and heavy maintenance for specialized aircraft deliveries.

- Full in-house aircraft and engine managed maintenance
- Comprehensive airframe and engine component inventories to facilitate 24/7 support
- Large pool of ready spare engines to support AOGs, maintenance events, and cost-per-flight-hour programs

AerSale features a client-focused in-house legal team with broad contract experience spanning international equipment leasing, maintenance, storage, disassembly, and consignments.



# AIRFRAME & ENGINE MATERIAL SALES

Continuous source. Extensive inventory.



#### **Airframe Material**

With over 100 aircraft purchased for disassembly since 2010, AerSale maintains one of the industry's largest airframe inventories to support its customers. Major airlines and MROs worldwide turn to AerSale for a reliable source of competitively priced and fully documented aircraft components.

Our airframe parts inventory is stocked with over 57,000 unique aircraft part numbers in support of the following aircraft platforms:

B737, B747, B757, B767, B777 A300, A310, A319, A320, A321, A330, A340 MD80, MD90, MD11, DC8, DC10

#### **Engine Material**

AerSale maintains expansive serviceable engine parts inventories to support OEMs and world-class independent MROs around the globe. With over 500 engines purchased for part-out since 2010, AerSale specializes in providing large-scale material consumers a consistent source of fully traceable high-demand engine parts.

AerSale carries over 20,000 unique engine part numbers in support of the following engine platforms:

| CFM56  | PW4000   |
|--------|----------|
| CF6-80 | RB211    |
| V2500  | RR Trent |

Our sales professionals include product-line engineering and technical specialists spanning all major component groups.

24/7 AOG



#### **Airframe & Engine Material Services**

Parts exchange and loaners

Inventory purchase and lease-back

**On-site inventory spares support programs** 

**Inventory management and logistics** 

Aircraft disassembly, repair, and storage management

Surplus inventory acquisition and consignment

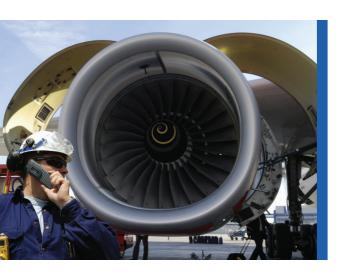
#### **Continuous Supply-Chain Provider**

As a large mid-life aircraft lessor, AerSale's aircraft and engine portfolio retirements provide a continual source of hard-to-find airframe and engine components.

#### 24/7 AOG Global Customer Support

Product line-specific sales professionals and logistics support specialists ensure accurate and timely delivery of AerSale products and parts worldwide.

Established network of quality-certified MRO facilities, warehouses, and distribution centers optimize global response times.



## MRO SERVICES

Extensive services. Strategic locations.



AerSale initially developed an extensive MRO infrastructure to facilitate the maintenance of its growing aircraft and engine lease portfolios. Today, we specialize in providing expert third-party MRO services, including full heavy maintenance and modification capabilities on most commercial aircraft, to the world's most demanding customers. We also offer an array of additional end-of-life aircraft services, including aircraft storage, disassembly, component MRO, warehousing, distribution, and asset management.

#### **Heavy Maintenance Infrastructure**

10 bays (4 wide-body and 6 narrow-body) totaling 550,000 square feet

650+ aircraft storage capacity

17,000-square-foot engine maintenance and disassembly facility

150+ dedicated airframe/engine engineering, technical, and administrative professionals

13,000 and 8,500-foot runways in Roswell and Goodyear respectively

#### **Certifications:**

FAA, EASA, ASA, AS 9100, AS 9110:2003, AS 9110B, ISO 9001:2008, AFRA

24/7 AOG



#### **HEAVY MAINTENANCE**

B737, B757, B767 A300, A310, A319, A320, A321 MD80, MD90, MD11, DC10



#### STORAGE + DISASSEMBLY

B737, B747, B757, B767, B777



A300, A310, A319, A320, A321, A330, A340 MD80, MD90, MD11, DC10

#### **Aircraft Heavy Maintenance Capabilities**

#### **Heavy Structural Modification and Conversions**

- · Major structural repair and modification
- Aircraft heavy maintenance, including C/D checks
- · Winglet modifications
- MD80 tanker modifications
- B737, B757, B767, MD11, and DC10 passenger to freighter modifications
- B757 and B767 pylon SIP modifications
- Production skin replacements and sheet-metal modifications

#### **Additional In-house Capabilities**

- Interior reconfiguration and modification
- · Stripping and painting
- Avionics modifications and upgrades
- Engine MPA runs, certification, and preservation
- Engine repair and borescope services
- · Airframe composite and sheet repairs
- QEC audit and inventory

#### Aircraft Management Services

- Aircraft and engine preservation and storage
- · Aircraft and engine lease returns and redeployments
- Aircraft, engine, and component part-out
- Inventory consignment, warehousing, and logistics
- Complete aircraft records management, inspection, audit, archiving, and storage

# AMI Rio Rancho, New Mexico

In-depth experience. Value-focused.



AERO MECHANICAL INDUSTRIES

An AerSale Company

Aero Mechanical Industries (AMI) specializes in the MRO of composite and mechanical airframe components. We provide a wide range of innovative, high-quality overhaul and repair solutions developed to meet or exceed OEM standards. AMI is fully supported with a large inventory of aircraft spares, loaners, and exchange units.

#### **Maintenance Infrastructure**

100,000-square-foot repair facility

In-house engineering repair development

**Dedicated in-house machine center** 

30+ aviation professionals with an average of 15 years of experience

**Certified OEM-trained inspection personnel** 

#### **Certifications:**

FAA, EASA, CAAC, ASA, AS 9100, AS 9110:2003, AS 9110B, ISO 9001:2008, AFRA

# 24/7 AOG



# **Expert Airframe Structure and Mechanical Component MRO Services**

- · Inlet and fan cowlings
- Thrust reversers
- Exhaust assemblies and plugs
- · Cargo and entry doors
- Fairings, shrouds, vents, and scoops
- Spoilers and flaps
- Mechanical actuation

#### **Additional In-house Capabilities**

Level III NDT services, certified welding and heat treating, and brush cadmium plating

Machining and replacement of structural materials to fabricate traditional replacement parts

Extensive inventory of on-site tooling and equipment



## ASSET MANAGEMENT

Extensive expertise. Maximum value.



AerSale's integrated business divisions are ideally suited to ensure flight equipment owners and investors realize maximum value for their mid-life and end-of-life aircraft, engines, and spares inventories. Whether our customers' surplus flight equipment assets are available for immediate trade, or in years to come, AerSale specializes in managing aviation assets for optimal value extraction.

#### **Maximizing Alternative Revenue Streams**

Getting the best value possible for used flight equipment requires a wide range of expertise and infrastructure. As a significant investor in mid-life flight equipment, AerSale has developed the ability to recover maximum asset value not only from whole aircraft and engines, but also down to the engine and airframe parts level. Done properly, this process requires in-depth airframe and powerplant technical knowledge, in conjunction with global market savvy. AerSale utilizes its established materials supply-chain network to expertly monetize these assets in support of OEM and independent MRO facilities worldwide.



24/7 AOG



#### **Comprehensive Management Capabilities**

Aircraft leasing specialists with established international customer network

In-house aircraft MRO to facilitate aircraft transitional modifications and redeployment

Expert global engine leasing team to optimize engine 'green time' value extraction

Aircraft, engine, and inventory trading expertise to facilitate asset monetization

Aircraft, engine, and spares inventory consignments

On-site warehouse and supply chain management programs

In-depth aftermarket asset valuations and associated records management services

In-house aircraft and engine disassembly, storage, and disposition services



# **AerSafe**<sup>™</sup>

FUEL TANK IGNITION MITIGATION MEANS



AerSafe™ is a fuel tank ignition mitigation means exclusively developed by AerSale®, and is Federal Aviation Administration (FAA) approved to comply with the Fuel Tank Flammability Reduction (FTFR) rule. The FTFR rule requires fuel tank ignition sources and flammability exposure to be reduced in transport category aircraft fuel tanks that are most at risk.

With the FAA deadline fast approaching, commercial passenger aircraft operators have two compliance options: a flammability reduction means such as nitrogen inerting or an ignition mitigation means such as AerSafe.

AerSafe presents a reliable FTFR-compliant solution specifically designed to save operators time and money, versus conventional OEM inerting systems.

#### The AerSafe™ Solution

- FAA-approved
- Short lead time
- 2-day on-site installation
- Economical solution
- No moving parts
- No maintenance on components installed
- No flight test requirements after installation

#### **FAA Compliance Deadline**

All N-registered commercial passenger aircraft **flying into or within the United States** and operating under 14 CFR Part 121, 125, 129 must be retrofitted to meet the FTFR rule by **December 26, 2017**.

24/7 AOG





#### **Advantages and Benefits**

- Costs significantly less than OEM nitrogen inerting systems
- Comes as a complete prefabricated kit
- Maintenance-free after initial installation
- No special tooling for installation
- · No structural changes to the aircraft

#### **List Price**

|             | Price in USD* |
|-------------|---------------|
| B737 CL     | \$149,500     |
| B737 NG     | \$195,000     |
| B767        | \$395,000     |
| A320 Series | \$195,000     |

<sup>\*</sup>Additional discounts available for fleet purchases and advance orders.

Boeing 737 NG Supplemental Type Certificate ST02980NY
Boeing 737 CL Supplemental Type Certificate ST03589NY
Boeing 767 and Airbus 320 Series Supplemental Type
Certificate approval anticipated - Summer 2017

